## BOROUGH OF BUENA MUNICIPAL UTILITIES AUTHORITY P. O. BOX 696 MINOTOLA, NEW JERSEY 08341

The regular meeting of the BBMUA was held on October 14, 2015 at 7 p.m. This meeting notice was provided to The Daily Journal and the Atlantic County Record which are the BBMUA's official newspapers. Notices are also posted on the bulletin boards within the Municipal Building as well as the Borough of Buena and BBMUA's websites. The meeting took place in the large meeting room located in the Municipal Building, Minotola.

The meeting was called to order by Chairman Joseph Santagata.

## Those present were:

R. Baker J. Formisano
J. Mancuso D. Austino
J. Santagata A. Zorzi

S. Woshnak

Chairman Joseph Santagata reviewed the cost analysis of the 621 loader repair/service from 2008-2015. Over this time period we have paid \$62,337.00.

Plant Superintendent Alan Zorzi informed the board of his research that has transpired since the last meeting. Groff came to Mr. Zorzi once they read the notice of advertisement in the newspaper that we were looking to purchase a CAT 930M wheel loader. Groff tried making right on this repair issue with our 621 Loader. They apologized for everything that has been going on and gave us a few options to ponder. Option one was to have nothing done to the machine and get it back "as is" for a total cost of \$6,540.00 plus Groff's \$3,593.60 charge for a total of \$10,133.60. Option two is to have the machine repaired with no warranty for a cost of \$16,800.00 + \$3,593.60 from Groff for a total cost of \$20,393.60 which is over the bid threshold of \$17,500.00. Option three is to have the machine repaired with a one year warranty for a total cost of \$25,893.60. Both option two and three would require the repair to be placed out for bid which is an added cost to consider.

Approximately a week later Groff came back and stated they would give us a quote for a new loader with a cost of \$165,000.00 and give us top dollar for our trade as is at \$25,000.00. This would yield a cost of approximately \$140,000.00. A few days later Groff came back to us again. They stated that regardless of whether we purchase a

machine from them or not they are going to revise their current bill and charge us \$1,128.80 for their charges and \$6,540.00 for a total of \$7,668.80.

Mr. Zorzi then presented the board with a comparison of the CAT 930M Loader at a price of \$167,598.00 through the National IPA Contract compared to a CASE 621F at \$165,000.00 which is not in the National IPA. The CAT loader is fully loaded whereas the CASE loader is a stripped down model. A few of the main features on the CAT loader are a backup camera, quick connect bucket and forks for unloading pallets, grease ports down below so you don't have to climb up on top of the machine, and safety shut offs in case of a hydraulic line break. These are all terrific safety features which are added costs with the CASE and are not included in the \$165,000.00 price. The CAT cost compared to the CASE are only \$2,598.00 difference when the trade in value of the current 621 loader is not in the equation. However, it is Mr. Zorzi's opinion that the BBMUA would be getting a better machine with more options and therefore more bang for their buck so to speak.

It is the ultimately the board's decision on which machine to purchase. Please keep in mind that the office as well as Mr. Zorzi have prepare to move forward with the CAT purchase if the board chooses that option with the best cost savings and much time and effort has been spent on researching the best option for the BBMUA to date.

Chairman Santagata asked if CAT will take the machine in trade. Mr. Zorzi stated that CAT will not take the machine as a trade in unless the machine is running. Therefore a decision has to be made as to what to do with the old loader if the board decides to go with the CAT. If we get the loader back not repaired we can sell the machine "as is" on GovDeals to try to recoup some of the money paid out. If we want to fix the machine we will need to go out for bid which is an added cost. We are passed the time frame where we can classify the repair as an emergency repair. The board decided to get our 621 CASE loader back "as is" and list the machine on GovDeals.

The board decided unanimously to go forward with joining the National IPA and to the purchase of the CAT 930M loader. The decision was also made to get our 621 loader back "as is" and to list the machine on GovDeals to recoup some of the cost spent on the machine.

m/Baker s/Mancuso to adopt Resolution R-16-2015 authorizing entrance into the National Governmental Cooperative known as the National Intergovernmental Purchasing Alliance Company (National IPA).

m/passed

m/Baker s/Woshnak to adopt resolution R-17-2015 awarding a contract for the purchase of a 2015 Caterpillar Model 930M Wheel Loader from Ransome CAT in the amount not to exceed \$167,598.00.

A letter was received from Mark Squillante, Director of Compliance of Phoenix Advisors, LLC notifying us that the documents required during 2014 have been completed. Pursuant to the SEC's MCDC initiative Phoenix Advisors conducted a comprehensive review and believe that all filings required through the end of 2014 are complete and we are in compliance for all such filings.

m/Woshnak s/Baker to approve the treasurer's report as read.

m/passed

The 2016 Budget will be introduced at the meeting on October 28, 2015. All members were encouraged to do their best to attend.

m/Woshank s/Baker to approve the minutes of the regular meeting held on July 22, 2015. m/passed

m/Baker s/Mancuso to approve the minutes of the regular meeting held on September 9, 2015. m/passed

m/Woshnak s/Formisano to approve the minutes of the regular meeting held on September 23, 2015. m/passed

The board agreed to allow AC Shultz to maintain the three wells in 2016 in an amount not to exceed \$900.00.

m/Baker s/Woshnak to file all correspondence sent out for review without reading number 1 through number 4. m/passed

m/Baker s/Woshnak to pay all bills presented for the month of October 2015. m/passed

The next regular meeting will be held on October 28, 2015 at 7:00 p.m.

m/Woshank s/Baker to adjourn the meeting 7:30 p.m.

m/passed

Submitted by Cheryl Santore-BBMUA Secretary